The Land Securities Trillium business model

Origination

Deal flow

- Leading business development capability in Property Partnership and PPP markets
- Responsive product offering

Commercial Strategy

Value enhancement

- Cash flow enhancement
- Aggregation benefits
- Asset business plans

Partnership delivery

Customer service

- Core services delivery
- Service enhancements
- Customer satisfaction

Investment Capital Group

Capital divestment

- Maximising value of long dated, asset backed cash flows
- Strategic input to origination